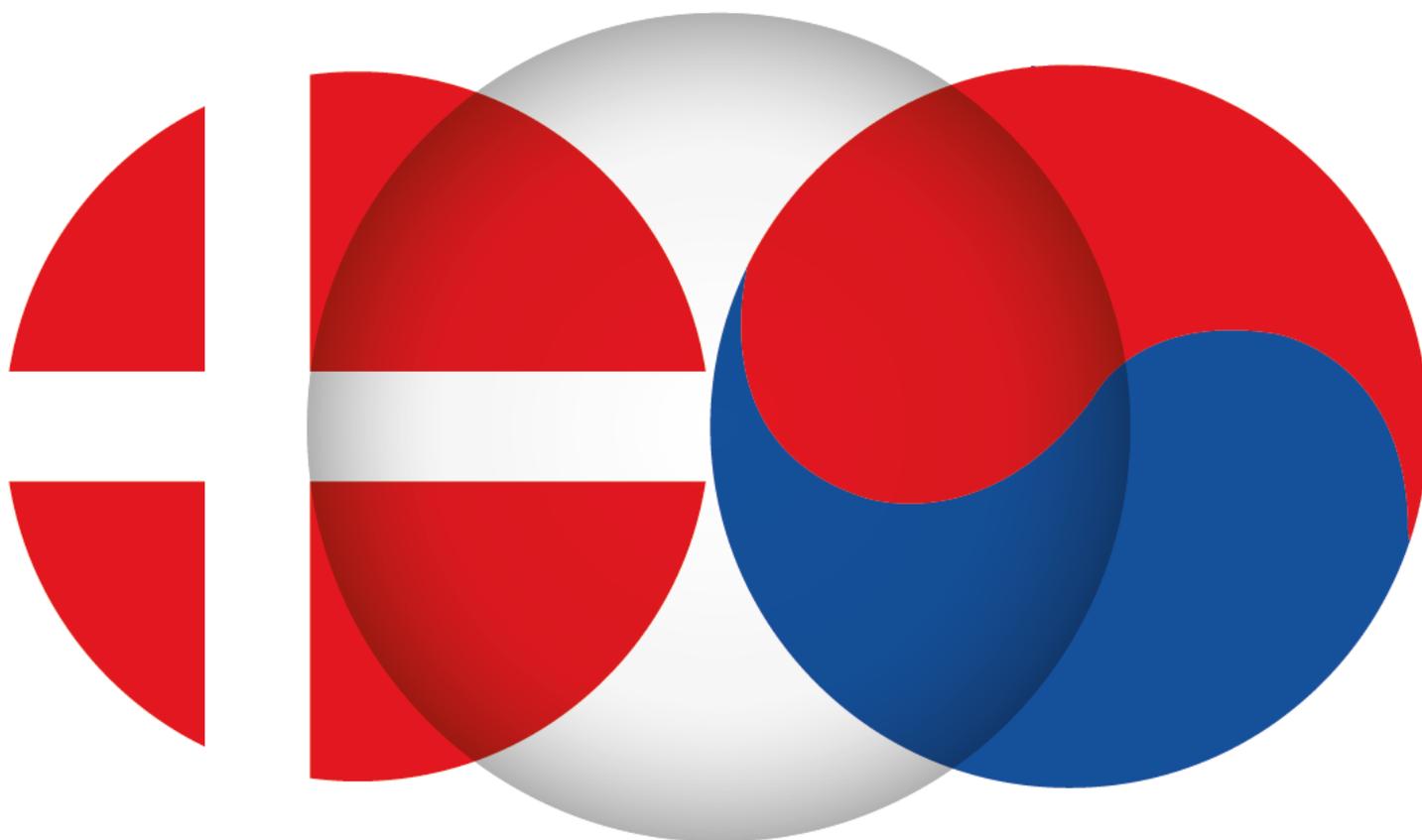




Denmark-South Korea: Funding Guide 2019-2020



July 2019

TABLE OF CONTENTS

Introduction	2
1. Danish-Korean relations in research and innovation	2
1.1 The Ministry of Education of the Kingdom of Denmark and the Ministry of Education and Human Resources Development of the Republic of Korea	2
1.2 The Danish Ministry of Higher Education and Science and the Ministry of Science and ICT	2
1.3 The Danish Agency for Science, Technology and Innovation and the Korea Institute for Advancement of Technology	3
1.4 The Ministry of Higher Education and Science of Denmark and the Small and Medium Business Administration of the Republic of Korea	4
1.5 Ministry of Higher Education and Science of the Kingdom of Denmark and the Ministry of Education of the Republic of Korea	5
1.6 Danish Agency for Science and Higher Education (DAFSHE) and Gyeonggi Centre for Creative Economy and Innovation (GCCEI)	5
1.7 First Danish-Korean Joint Committee Meeting on Science and Technology Cooperation	6
1.8 Innovation Fund Denmark (IFD) and the Korea Institute for Advancement of Technology (KIAT)	7
2. Danish Mobility Schemes, Scholarships and Fellowships	8
2.1 Master Level.....	8
2.2 PhD Level	10
2.3 Postdoc/Assistant Professor Level	12
2.4 Faculty Level	14
3. Collaborative Research Schemes	17
3.1 Networks, Workshops & Conferences.....	17
3.2 Danish Private Foundation Calls	17
3.3 Korean Private Foundation Calls.....	18
3.4 Horizon 2020 – Korea – EU Calls.....	19
3.5 Eurostars	19
4. Scheme for Business	20
4.1 Innovation – Single Companies.....	21
4.2 Export – Single Companies.....	21
4.3 Innovation – Groups of Companies and Partnerships	22
4.4 Export – Groups of Companies and Partnerships	23

INTRODUCTION

About "Denmark – South Korea: Funding Guide 2019-2020"

This guide provides an overview of funding opportunities for researchers with particular interest in mobility or collaboration between Denmark and South Korea. The guide contains information about funding schemes for mobility, research and innovation.

This funding guide is aimed at researchers based at Danish institutions working or looking for a research collaboration with Korean counterparts and students based in Korea looking for a higher education programmes.

Please note that the Korean funding sources included in this guide are explicitly targeted towards international researchers and research collaboration where Danish partner/s can be the driving force in establishing new partner-

ships. Many other South Korean research funding schemes also allow for internationalisation, however, the lead applicant always needs to be a South Korean national.

The funding guide is not an exhaustive overview of all current funding opportunities for collaboration between Denmark and South Korea. It provides a general overview of the opportunities identified and currently deemed relevant by Innovation Center Denmark in Seoul.

In 2019-2020, Innovation Centre Denmark in Seoul is focusing on the three thematic areas; Clean Tech, ICT and Life Science. The thematic funding guide is available at the website indicated below.

<http://sydkorea.um.dk/en/innovation-centre/>

Innovation Centre Denmark aims to strengthen research, innovation and higher education in Denmark and to promote Denmark as a leading knowledge society. The Danish innovation centres can provide you with access to knowledge, technology and networks in selected global leading research, education and innovation environments. Innovation Centre Denmark in Munich, New Delhi, Sao Paolo, Seoul, Shanghai, Silicon Valley and Tel Aviv are established in cooperation between the Ministry of Foreign Affairs and the Ministry of Higher Education and Science.

1. DANISH-KOREAN RELATIONS IN RESEARCH AND INNOVATION

Innovation Centre Denmark (ICDK) in Seoul, South Korea contributes to the Danish Government's effort to intensify bilateral relations with South Korea. Especially in scientific, technical, administrative and commercial sectors, ICDK works actively towards establishing various platforms for collaboration through memoranda of understanding (MOU) and other agreements and partnerships which will benefit Danish and South Korean companies, researchers, and institutions.

ICDK Seoul continues to raise awareness among South Korean institutions and universities of Danish strongholds via one-on-one meetings, event and seminar participations as well as workshop and conference facilitation.

1.1 The Ministry of Education of the Kingdom of Denmark and the Ministry of Education and Human Resources Development of the Republic of Korea

On November 8th 2006 in Seoul, The Ministry of Education of the Kingdom of Denmark (now Ministry of Children and Education) and the Ministry of Education and Human Resources Development of the Republic of Korea (now Ministry of Education) signed an MOU on "education and human resource development."

1.1.1 Content of the MOU

The MOU established a framework for developing cooperative efforts in the field of educational information and communication technology, vocational education, lifelong learning and innovative strategies for teaching of adults.

The co-operative activities included the following:

- Bilateral cooperation in the agreed field for teaching of adults
- Promotion of student/faculty exchange
- Meetings of officials to share and exchange ideas and policy practices
- Strengthening existing cooperation activities
- Sharing of new innovative lifelong learning strategies

1.2 The Danish Ministry of Science, Innovation and Higher Education of the Kingdom of Denmark and the Ministry of Education, Science

and Technology

On May 15th 2012 in Seoul, the Ministry of Science, Innovation and Higher Education of the Kingdom of Denmark (now the Ministry of Higher Education and Science) and the Ministry of Education, Science and Technology (now Ministry of Science and ICT) of the Republic of Korea signed an MOU on "bilateral co-operation in the fields of science, technology, innovation and higher education."

1.2.1 Content of the MOU

The MOU established a framework for encouraging, developing and facilitating co-operation between Denmark and Korean counterparts in the areas of common interest within the fields of science, technology, innovation and higher education.

The co-operative activities included the following:

- Organisation of collaboration arrangements between the two ministries
- Scientific seminars, conferences, workshops, exhibitions and other events on issues of common interest
- Organisation of meetings for participants from Denmark and South Korea to jointly assess co-operation opportunities
- Exchange and training of undergraduate, postgraduate and Ph. D. students, scientists and technicians
- Exchange and sharing of equipment and research materials
- Exchange of relevant information
- Joint R&D projects
- And further co-operative activities that may be jointly decided upon by each ministries

1.2.2 Other Details of the MOU

Under the section "Implementation and Organisation of Co-operative Activities," paragraph 5.2, the Danish Agency for Science, Technology and Innovation (now Danish Agency for Science and Higher Education, DAFSHE) is designated as the co-operating authority for the Danish Ministry of Higher Education and Science in full.

Under paragraph 5.5, it is noted that the Joint Committee (respective ministries) will meet alternatively every two years unless otherwise jointly agreed on mutually convenient dates.

1.3 The Danish Agency for Science, Technology and Innovation and the Korea Institute for Advancement of Technology

On 9th December 2013 in Seoul, the Danish Agency for Science, Technology and Innovation (now DAFSHE) and the Korea Institute for Advancement of Technology (KIAT) signed an MOU on "bilateral cooperation for the advancement of innovation, development and industrial technology."

1.3.1 Content of the MOU

The MOU established a framework for encouraging, developing and facilitating co-operation between Denmark and Korean counterparts in the fields of common interest within innovation, development and industrial technology.

The co-operative activities included the following:

- Organisation of participation in joint meetings, conferences, symposia, courses, exhibitions, matchmaking events, and workshops
- Organisation of meetings for participants from Denmark and Korea to jointly assess co-operation opportunities
- Joint research and development projects, including exchange of research results and exchange of scientists, specialists and researchers
- Exchange of individual scientist and experts for the purpose of conducting research work, exchange of information about ongoing research activities, adoption of new scientific methods, delivering lectures, establishing new scientific contacts for developing joint projects, attending scientific events
- Funding mechanism to support cross-border consulting by experts for small and medium sized enterprises in areas of developed and underdeveloped technology sectors
- Exchange of scientific and technological information and documentation arising from the bilateral scientific and technological cooperation
- Launch of a Joint R&D call focusing on the generation of innovative projects through EUREKA programmes
- Other forms of scientific and technological co-operation which may be mutually agreed upon

1.4 The Ministry of Higher Education and Science of Denmark and the Small and Medium Business Administration of the Republic of Korea

On 1st September 2014 in Copenhagen, The Ministry of Higher Education and Science of Denmark (MHES) and The Small and Medium Business Administration of the Republic of Korea (now Ministry of SMEs and Startups) signed an MOU on "Bilateral cooperation on entrepreneurship and technology based SME development."

1.4.1 Content of the MOU

The MOU established a framework to encourage, develop and facilitate co-operation between Danish and Korean participants in the fields of entrepreneurship and technology based SME development.

The co-operative activities included the following:

- Establish a high-level communication channel for better synergy of cooperation in the field of entrepreneurship and commercialization of knowledge from universities
- Support for new technology-intensive start-up companies
- Exchange of start-up policies and cooperative measures amount universities, including the promotion and spinout of new companies based on university research and patent
- Exchange of experts on policy and research within the areas covered by this MOU
- Discuss ways of encouraging student entrepreneurship activities at university level
- Other forms of cooperation which may be mutually agreed upon

1.4.2 Other Details of the MOU

Under “Organization of co-operative activities,” Section 4.2, the Danish Agency for Science, Technology and Innovation (now DAFSHE) as cooperating authority for implementing this MOU

1.5 Ministry of Higher Education and Science of the Kingdom of Denmark and the Ministry of Education of the Republic of Korea

On 10th May 2016 in Seoul, the Ministry of Higher Education and Science of the Kingdom of Denmark and the Ministry of Education of the Republic of Korea signed an MOU on “Cooperation in the field of higher education.”

1.5.1 Content of the MOU

The MOU established a framework for develop and strengthen the cooperation between Denmark and Republic of Korea in higher education

1.5.2 Other Details of the MOU

The co-operative activities included the following:

I. Short-term invitation programmes

- Participation in the Korean summer invitation and training programmes of Danish students enrolled in full-degree programmes at a Bachelor’s level.
- Participation in Danish summer language courses of Korean students enrolled in full-degree programmes at a Bachelor’s, Master’s or Ph.D. level.

II. Long-term scholarship programmes

- Long-term scholarship programs to Danish students for degree programmes at a Master’s or Ph.D. level through the Gloval Korea Scholarship (GKS) program.
- Long-term scholarships to Korean students enrolled in full-degree programmes in their home country at a Master’s or Ph.D. level.

1.6 Danish Agency for Science and Higher Education and Gyeonggi Centre for Creative Economy and Innovation

On May 11th 2016 in Seoul, Danish Agency for Science and Higher Education (DAFSHE) and Gyeonggi Centre for Creative Economy and Innovation (GCCEI) signed an MOU on “bilateral cooperation on technology innovation and startup development.”

1.6.1 Content of the MOU

The MOU established a framework for encouraging, developing and facilitating cooperation between DAFHSE and GCCEI in fields of common interest in technology innovation and entrepreneurship.

The co-operative activities included the following:

- Organisation of matchmaking arrangements and workshops as well as seminars, conferences on issues of common interest
- Organisation of meetings for participants from Denmark and Korea to jointly assess co-operation opportunities
- Exchange of startup and entrepreneurship teams between Korea and Denmark

1.6.2 Other Details of the MOU

Under “Organization of co-operative activities,” Section 3.1, the Innovation Centre Denmark in Seoul is deemed responsible for the implementation of the MOU on behalf of DAFHSE as a designating co-operating authority.

1.7 First Danish-Korean Joint Committee Meeting on Science and Technology Cooperation

On April 25th 2017 in Copenhagen, the Ministry of Higher Education and Science of Denmark and Ministry of Science and ICT (MSIT) of South Korea met for the first Danish-Korean joint committee meeting (JCM) on science and technology cooperation.

1.7.1 Agenda of the Danish-Korean JCM on science and technology cooperation

The JCM opened with greetings from Mr. Hans Müller Pedersen, Director-General of DAFSHE and Mr. Won-ho Choi, Director General of MSIT. The initial greetings were followed by second greetings from Mr. Thomas Lehmann, Ambassador of Denmark to Republic of Korea and Mr. Jai-chul Choi, Ambassador of Korea to Royal Danish Kingdom.

Following the opening, introductions to the current science and technology status and trends of Denmark and South Korea were presented. The status was followed by a co-operative activity overview between the two countries from 2001 to 2006 as well as the sharing of the first joint Danish-Korean research funding program on fuel cells between Danish Technical University and Korea Institute of Science and Technology.

After the introductions, new calls and status on mobility projects from 2015-16 were shared and discussed between attendees from Denmark and Korea. The JCM concluded with signing of an agreement between NST and IFD and signing of minutes of the JCM between MSIT and DAFSHE.

1.8 Innovation Fund Denmark (IFD) and the Korea Institute for Advancement of Technology (KIAT)

On May 22-24th 2018 in Seoul, IFD and KIAT signed an MOU on applied research and innovation.

The MOU established a framework to increase their collaboration for companies and researchers who want to engage in joint research activities.

The joint research is for collaborations between SMEs and research institutions within the Eurostars programme with all technology areas however, special attention will be given to topics i.e. Cyber Security, Industry 4.0, Materials and tribology as well as Bio-tech.

This MOU has been coordinated with the Innovation Centre Denmark in Seoul.

2. DANISH MOBILITY SCHEMES, SCHOLARSHIPS AND FELLOWSHIPS

Denmark has a number of mobility schemes for students and researchers at master, PhD, post-doctorate and faculty level. The following schemes are funded by the Danish government and agencies and the European Union at different levels.

If you are new to the EU funding schemes listed in this document below, please refer to the following link: http://ec.europa.eu/budget/funding/index_en The link provides basic information about EU funding opportunities from 2014 to 2020 on how and where to apply and other general rules including eligibility.

2.1 Master Level

Many Danish higher education institutions have bilateral agreements with several Korean institutions of higher education. Most of the agreements are designed for exchange of students, researchers and faculty.

National and European programmes also offer scholarships for international students wishing to study in Denmark through institutional agreements, as guest students or as a part of an international double or joint degree.

2.1.1 Government Scholarships for Highly Qualified Non-EU/EEA Students, DK

Danish universities receive a limited number of government scholarships each year to fund highly qualified full-degree students from non-EU/EEA countries and Switzerland. The government scholarship consists of two parts and can be given as full or partial tuition fee waivers and/or grants towards living costs. If the student does not obtain a scholarship, the student has to acquire funding from elsewhere to pay for the education.

In order to be eligible for a scholarship, you must:

- Be a citizen of a country outside the EU, the European Economic Area or Switzerland
- Fulfill admission criteria for the higher education program
- Be granted a time-limited residence permit in DK for studying purposes

The scholarships are administered by the individual Danish university. Each institution fully decides which students will receive a scholarship. For further details and enquiries, please contact the institution of your choice or find more information on their websites, by following the links below.

For further information on scholarships and Danish higher education institutions, see below:

- **Scholarships:**
<http://studyindenmark.dk/study-options/tuition-fees-scholarships/tuition-fees-and-scholarships>
- **Universities:**
<http://ufm.dk/en/education-and-institutions/higher-education/danish-universities/the-universities-in-denmark>
- **University colleges:**
<http://ufm.dk/en/education-and-institutions/higher-education/university-colleges/about-the-university-colleges>
- **Business Academies:**
<http://ufm.dk/en/education-and-institutions/higher-education/business-academies-1/about-the-academies>
- **Maritime education institutions:**
<http://ufm.dk/en/education-and-institutions/higher-education/maritime-education-institutions/about-the-maritime-institutions>
- **Higher education institutions within the fine arts:**
<http://ufm.dk/en/education-and-institutions/higher-education/creative-higher-education-institutions/about-the-institutions>

2.1.2 Scholarship Agreements between Denmark and South Korea

In accordance with the Cultural Agreement Programme between Denmark and Republic of Korea, the following scholarships are available for nationals from Republic of Korea:

- Ph. D: 5-12 months scholarship
- Master's: 5-10 months scholarship
- Bachelor's (with focus on Danish language and literature): 5-10 months scholarship

Deadline for the application for 2020/21 will be in 2020.

For more information about the scholarship, please refer to:

<https://ufm.dk/en/education-and-institutions/programmes-supporting-cooperation-and-mobility/the-cultural-agreements-programme/the-long-term-scholarships/korea>

2.1.3 Erasmus + Programme, EU

Erasmus+ is the EU's funding programme in the fields of education, training, youth and sport for the period 2014-2020. It supports actions, cooperation and tools consistent with the objectives of the Europe 2020 Strategy and its flagship initiatives, such as Youth on the Move and the Agenda for new skills and jobs. The programme also contributes to the achievement of the objectives of the Education and Training Strategic Framework and of the European Youth Strategy.

Erasmus+ has brought together seven existing EU programmes in the fields of education, training and youth. The European Commission regularly publishes calls with grants to increase mobility with institutions in countries outside Europe. The Education, Audiovisual and Cultural Executive Agency of the European Commission is in charge of managing the programme.

Cooperation with South Korea may include courses and exchange visits for students and training sessions for teachers and other staff. The Danish institutions interested in collaboration have to apply for grants for their own and their partner's activities. The amount funded varies and depends on the programme. Exchanges are most often between 3 and 12 months. For further information, see below:

- European Higher Education in the World:
http://ec.europa.eu/education/policy/international-cooperation/world-education_en.htm
- ERASMUS +:
<https://ec.europa.eu/programmes/erasmus-plus/>
- Erasmus + Programme Guide:
http://ec.europa.eu/programmes/erasmus-plus/documents/erasmus-plus-programme-guide_en.pdf
- Delegation of the European Union to South Korea:
https://eeas.europa.eu/delegations/south-korea_en

2.2 PhD Level

More than 32,000 of international students are enrolled in PhD education in Denmark in 2018. Almost all PhD students are enrolled in one of the eight Danish Universities. A small number are enrolled at public institutions under the Ministry of Culture. In Denmark, in 2013, 25% of the total numbers of doctorate degrees were given to students with foreign nationality. The top 3 countries with most citizens at PhD level in Denmark from 2010 to 2015 were China (617), Germany (511) and Italy (436).

In the following, the funding option categories at PhD level available in Denmark are listed along with the individual funding schemes. Learn more about PhD education and PhD positions in Denmark by looking at the individual departments and faculties at each university.

For general information on the PhD education in Denmark, click below:
<http://studyindenmark.dk/study-options/find-your-international-study-programme/phd-research>

2.2.1 Types of PhD Funding Options

Studentships	PhD studentship calls are announced by individual universities, research institutions, business enterprises and public and private foundations. Employment is usually for a period of three years.
Industrial Fellowships/Doctorates	<p>These fellowships are offered through joint collaboration between a private enterprise and a university. The PhD programmes will be conducted as a research project and the PhD students are to facilitate joint collaboration between the university and the private enterprise. The duration of these fellowships is usually three years. See below under "2.2.2. Innovation Fund Denmark – Industrial PhD, DK."</p> <p>At the European level, the Marie Skłodowska-Curie Actions under Horizon2020 also supports industrial doctorates, combining academic research study with work in companies.</p>
Self-Financed PhD Programmes	As a self-financed student, one will usually be charged a tuition fee, ranging from 10,000 to 16,000 Euros.
International Financial Support	One may also be eligible for scholarships or other international financial support either from the student or researcher's home country or from external international organizations such as the European Commission's research programs.
Danish Institutions, own scholarship Programme	Please contact the institution of your interest for further information.

2.2.2 Innovation Fund Denmark – Industrial PhD, DK

Outline	The Industrial Researcher Program supports Industrial PhD projects. The candidate is employed in a private company and at the same time enrolled at a university.
Research Fields	All research fields.
Nationalities and Related Eligibility Criteria	All nationalities. Company must be registered in Denmark. University or research institution partner can be from anywhere in the world.
What is Funded	Host company and partner university receive subsidy from the fund. Candidate receives a monthly salary.
Duration	3 years.
Deadline	<p>Industrial PhD in the private sector September 24th, 2019 – 12.00 January 9th, 2020 – 12.00 April 30th, 2020 – 12.00 September 17th, 2020 – 12.00</p> <p>Industrial PhD in the public sector October 8th, 2019 – 12.00 September 30th, 2020 – 12.00</p>
Website for More Information	https://innovationsfonden.dk/en/programmes/industrial-researcher#accordion2955

2.2.3 Lundbeck Foundation – PhD Scholarships, DK

Outline	Scholarships are granted for independent, Danish-based research of the highest international quality in biomedical sciences.
Research Fields	Biomedical sciences.
Nationalities and Related Eligibility Criteria	All nationalities. Research should be conducted at a Danish university/research institution.
What is Funded	The size of the scholarship depends on the recipient's education and whether the recipient is employed at a university or a hospital.

Duration	3 years.
Deadline	Different deadlines depend on research groups.
Website for More Information	https://www.lundbeckfonden.com/en/grants/for-applicants/what-you-can-apply-for/

2.3 Postdoc/Assistant Professor Level

At postdoc/assistant professor level there is a large inflow of researchers with foreign nationality in Denmark. At postdoc level mobility helps connect and strengthen Denmark's relations with research environments and institutions in the rest of the world. In 2015, the Danish Universities hired 1,009 assistant professors (including postdocs). In 2013, 30 per cent of the newly hired assistant professors came directly from a position at a university or research institution outside of Denmark. This percentage has increased significantly in the last decade. Also, a significant share of the postdocs remain in Denmark after their first position. The international postdocs/assistant professors in Denmark are mainly from Germany, France and the US.

The public and private national research funding agencies all support postdocs either through grants to the individual postdoc or through larger research projects where the principal investigator can hire postdocs as part of the funding. The individual Postdoc funding schemes are mentioned below.

2.3.1 Innovation Fund Denmark – Industrial Postdocs, DK

Outline	The Industrial Researcher Program supports post-doc projects. The candidate is employed in a private company and at the same time enrolled at a university.
Research Fields	All research fields.
Nationalities and Related Eligibility Criteria	All nationalities. Company must be registered in Denmark. University or research institution partner can be from anywhere in the world.
What is Funded	Host company and partner university receives subsidy from the fund. Candidate receives a monthly salary.
Duration	3 years.
Deadline	<p>Industrial Postdoc in the private sector</p> <p>September 24th, 2019 – 12.00 January 9th, 2020 – 12.00 April 30th, 2020 – 12.00 September 17th, 2020 – 12.00</p> <p>Industrial Postdoc in the public sector</p> <p>October 8th, 2019 – 12.00 September 30th, 2020 – 12.00</p>
Website for More Information	https://innovationsfonden.dk/en/application/industrial-postdoc

2.3.2 Carlsberg Foundation – Internationalization Fellowships, DK

Outline	Two-year postdoctoral fellowships for outstanding PhDs to stay at a leading international research institution.
Research Fields	Excellent basic research at the highest international level in the fields of natural science,

	social science and humanities.
Nationalities and Related Eligibility Criteria	If at the time of application, the applicant has not yet obtained a PhD degree, a copy of the assessment of the PhD thesis must be submitted. Applicants with more than five years of experience since obtaining their PhD degree are not eligible.
What is Funded	DKK 350,000 per year, if the grant holder is travelling without children. DKK 425,000 per year, if the grant holder is travelling with children.
Duration	2 years.
Deadline	Call will be opened from September 1 st to October 1 st of every year for application submission.
Website for More Information	http://www.carlsbergfondet.dk/en/Applicant/Apply/Opslag-og-Vejledning/Internationalisation-Fellowships

2.3.3 Carlsberg Foundation – Visiting Fellowships at University of Oxford, DK

Outline	Two-year postdoctoral visiting fellowships at the University of Oxford. Applicants are encouraged to contact the Carlsberg Foundation for assistance to identify a suitable research group or environment for the project.
Research Fields	Excellent basic research at the highest international level in the fields of natural science, social science and humanities.
Nationalities and Related Eligibility Criteria	At the time of application, the applicant must hold a PhD or must have submitted the PhD thesis before October 1 st . Applicants with more than 5 years of experience since obtaining their PhD degree are not eligible. If at the time of application, the applicant has not yet obtained a PhD degree, a copy of the assessment of the PhD thesis must be submitted to the Carlsberg Foundation no later than noon of November 14 th .
What is Funded	DKK 350,000 per year, if the grant holder is travelling without children. DKK 425,000 per year, if the grant holder is travelling with children.
Duration	Unspecified.
Deadline	Call will be opened from September 1 st to October 1 st of every year for application submission.
Website for More Information	https://www.carlsbergfondet.dk/en/Applicant/Apply/Call-and-Guidelines/Visiting-Fellowships-at-University-of-Oxford

2.3.4 Carlsberg Foundation – Young Researcher Fellowships, DK

Outline	Grants for outstanding newly appointed associate professors or tenure-track assistant professors with international experience to establish an independent research group or research environment, including the acquisition of research infrastructure (equipment, register data, etc.) and the formation of national/international networks.
Research Fields	Excellent basic research at the highest international level in the fields of natural science, social science and humanities.
Nationalities and Related Eligibility Criteria	Applicant cannot be more than two years into his/her tenured position. Assistant professors on tenure track are also eligible.
What is Funded	The maximum grant amount is DKK 4,500,000
Duration	1 – 3 year grants.
Deadline	Call will be opened from September 1 st to October 1 st of every year for application submission.
Website for More Information	https://www.carlsbergfondet.dk/en/Applicant/Apply/Call-and-Guidelines/Young-Researcher-Fellowships

2.3.5 Lundbeck Foundation – Postdoc Fellowships, DK

Outline	The Lundbeck Foundation awards postdoc fellowships for free and independent, research of the highest international quality in biomedical sciences. The research must be done at research institution/university in Denmark.
----------------	---

Research Fields	Biomedical-, clinical or health science
Nationalities and Related Eligibility Criteria	All nationalities.
What is Funded	Fellowships are for a fixed amount and cover salary and a contribution towards the operation of the project.
Duration	2-5 years.
Deadline	September 20 th , 2019 – 13.00 November 6 th , 2019 – 13.00
Website for More Information	https://www.lundbeckfonden.com/en/grants/for-applicants/what-you-can-apply-for/

2.3.6 The Velux Foundations – Villum Young Investigator, DK

Outline	Villum Young Investigator grants are given to junior researchers to set up their own research team for the first time. A typical applicant will at the time of application be an experienced postdoctoral researcher, assistant professor or associate professor of no more than two years' standing. The applicant is not expected to have established an independent research team at the time of application.
Research Fields	Natural and technical sciences.
Nationalities and Related Eligibility Criteria	All nationalities. The research must be conducted at a Danish research institution. Applicants with 2-8 years of research experience since completion of their PhD can apply.
What is Funded	The granted amount is DKK 7-10 million to cover a research period of to five years.
Duration	5 years.
Deadline	June 18 th 2019 at 12.00
Website for More Information	https://veluxfoundations.dk/en/teknisk-og-naturvidenskabelig-forskning/young-investigators

2.4 Faculty Level

In 2015, the universities in Denmark hired 208 new professors and 405 new associate professors out of a total of respectively 2320 professors and 4451 associate professorships. Approximately one fifth of all positions at universities are professorships and 40% are associate professor positions. The composition between positions as professorships, associate professors and assistant professors varies considerably from university to university. In a general perspective, the number of positions has increased significantly in the last decade. As an overall trend, the professors' and assistant professors' shares of the total number of positions at the universities have increased, while positions at associate professorship level have decreased. In the 2011-2013 period, respectively 11 per cent of the newly hired professors and 20 per cent of the newly hired associate professors came directly from a position at a university or research institution outside of Denmark. These shares have increased significantly in the last decade.

Both at the national and the European level researchers are supported at all stages of their careers, irrespective of nationality. Most of the funding available in Denmark is in the area of biotechnology, health, natural and technical sciences. The European Research Council also has a number of schemes (see section 4 on 'Collaborative Research

Schemes and Projects'). Under the Horizon2020, the Marie Skłodowska-Curie Actions, researchers working across all disciplines are also eligible for funding.

2.4.1 Carlsberg Foundation – Monograph Fellowships, DK

Outline	One-year full-time fellowships for leading established researchers within the humanities and social science with a 'Semper Ardens' (passionate, always burning) approach to their research and with a project aimed at producing a groundbreaking monograph or doctoral dissertation.
Research Fields	Humanities and Social Sciences.
Nationalities and Related Eligibility Criteria	The Fellowships are primarily awarded to tenured senior researchers and cover the fellow's own full salary.
What is Funded	Salary and operational expenses. Not overhead cost and administrative fees. The Carlsberg Foundation covers general operating expenses with DKK 2,000 per month.
Duration	Unspecified.
Deadline	Call will be opened from September 1 st to October 1 st of every year for application submission.
Website for More Information	https://www.carlsbergfondet.dk/en/Applicant/Apply/Call-and-Guidelines/Monograph-Fellowships

2.4.2 Lundbeck Foundation – Fellowships, DK

Outline	The fellowships are intended for researchers who are qualified to establish or develop their own research groups within health science and bio-medicine, including natural science projects with a clear biomedical focus, and who have received their PhD degree within the last 5-7 years.
Research Fields	Biomedicine and health science.
Nationalities and Related Eligibility Criteria	Young scientist who has gained a PhD within the past eight years and is qualified to establish or develop his or her own biomedical science research team.
What is Funded	Up to DKK 10 million.
Duration	5 years.
Deadline	September 20 th , 2019 - 13.00
Website for More Information	https://www.lundbeckfonden.com/wp-content/uploads/Call-tekst-LF-Fellowship-2020.pdf

2.4.3 Novo Nordisk Foundation – Young Investigator Award, DK

Outline	Young Investigator Awards for Novo Nordisk Foundation are for outstanding younger scientists to come to Denmark to expand their groundbreaking research programs. NNF Young Investigator Awards are intended to make substantial contributions to the funding needed for new scientific directions and breakthroughs.
Research Fields	Any areas of biomedical and/or biotechnology.
Nationalities and Related Eligibility Criteria	All nationalities. An applicant may not have an employed position in Denmark during the entire application process. Furthermore, an applicant must be a principal investigator with an independent research program that s/he has directed for less than 7 years in total. The host institution can be anywhere in Denmark and must be a university, university hospital, public research institution or other non-profit organization.
What is Funded	Up to DKK 20 million.
Duration	Up to 7 years.
Deadline	Closed on January 17 th /March 31 st , 2018; The next call is expected to open early 2019

Website for More Information <http://novonordiskfonden.dk/en/content/nnf-young-investigator-award>

2.4.4 Novo Nordisk Foundation – EXPLORATORY Pre-Seed Grants, DK

Outline	The goal for the Exploratory Pre-Seed Program is to establish and accelerate commercialization of biomedical research findings and development of novel technologies within the life sciences. The program seeks to support application-oriented research and to test new ideas that may lead to the development of new medical treatments, disease prevention, devices and diagnostic methods as well as new industrial biotechnology.
Research Fields	Biomedicine and biotechnology.
Nationalities and Related Eligibility Criteria	The applicants can be faculty members, researchers and students based at universities, hospitals and other knowledge institutions in the Nordic countries. Projects from incubator development programs are also eligible.
What is Funded	DKK 10 million are available for the funding of up to 20 project grants per year. Each grant can be up to DKK 0.5 million. DKK 5 million are earmarked for follow-up grants of up to DKK 500.000 for specific commercialization related activities. Follow-up grants can be applied for through Novo Seeds once the projects has obtained an Exploratory Pre-seed Grant.
Duration	4-12 months.
Deadline	April 6 th , 2018 at 14.00 (Application rounds will be open in spring and fall)
Website for More Information	http://novonordiskfonden.dk/en/content/exploratory-pre-seed-grants

2.4.5 The Velux Foundations – Villum Investigator, DK

Outline	Villum Investigator Grant is for experienced and internationally recognised researchers seeking to immerse themselves in their research topic. The ideal applicant is an active investigator who for 10 years or more has demonstrated international, pioneering research of the highest scientific standard.
Research Fields	Natural and technical sciences.
Nationalities and Related Eligibility Criteria	The ideal applicant is an active researcher who has demonstrated international, ground-breaking research of the highest scientific quality for 10 years or longer.
What is Funded	DKK 40 million, incl. 15% for indirect costs.
Duration	6 years.
Deadline	September 2020 (announced every 2 years)
Website for More Information	https://veluxfoundations.dk/en/technical-and-scientific-research/villum-investigators

3. COLLABORATIVE RESEARCH SCHEMES

The Danish government supports matchmaking through grants for networks, workshops and conferences through the International Network Programme.

Korean nationals can also look into the mobility funding guide under Asia-Europe Foundation (ASEF) for more information on guides for international cultural exchange in 49 countries of Asia and Europe through the following link:

<http://culture360.asef.org/asef-news/mobility/>

3.1 Networks, Workshops & Conferences

3.1.1 DAFSHE (Danish Agency for Science and Higher Education) – International Network Programme, DK

Outline	DAFSHE International Network Programme supports network activities between Danish and foreign researchers from China (incl. Hong Kong), India, Israel, Japan, USA, the Republic of Korea and South Africa. For applications with an Arctic focus, partner countries may also include Canada, Russia, Finland, Iceland, Norway, Sweden, Greenland and / or The Faroe Islands.
Research Fields	All research fields.
Nationalities and Related Eligibility Criteria	Scientists employed at Danish universities and research institutions and scientists and research experts employed in R&D intensive companies and GTS institutes in Denmark who wish to conduct network activities with researchers from the countries mentioned in "outline" (see above).
What is Funded	Operating expenses for workshops and conferences, international travel and research stay for a shorter period up to 90 days in the selected countries, DKK 200.000 excluding overhead expenses. Funding cannot be used to cover expenses for salaries or fees, i.e. conference fees, PhD fees, tuition.
Duration	Up to 2 years.
Deadline	Calls are usually announced in early March with an application deadline medio May. Calls are announced provided that funding is available on the yearly Finance Act.
Website for More Information	https://ufm.dk/en/research-and-innovation/funding-programmes-for-research-and-innovation/eu-and-international-funding-programmes/international-cooperation/international-network-programme-1

3.2 Danish Private Foundation Calls

3.2.1 Carlsberg Foundation – Field Trips/Research Stays Foreign Institutions, DK

Outline	Grants for field trips or research stays at leading international research institutions.
Research Fields	Excellent basic research at the highest international level in the fields of natural science, social science and humanities.
Nationalities and Related Eligibility Criteria	The applicant must clearly state why the applicant has chosen the specific research institution. The foundation does not support sabbaticals or PhD students' research trips. The applicant must submit a confirmation from the hosting institution which will provide adequate workplace facilities during the stay.
What is Funded	Expenses related to research stays and field expeditions abroad. The Foundation does not support PhD students' research trips.
Duration	No period given.

Deadline	Call will be opened from September 1 st to October 1 st of every year for application submission.
Website for More Information	http://www.carlsbergfondet.dk/en/Applicant/Apply/Opslag-og-Vejledning/Research-Stays-at-Foreign-Institutions

3.2.2 Carlsberg Foundation – Conferences, DK

Outline	Grants for arranging international conferences in Denmark.
Research Fields	Excellent basic research at the highest international level in the fields of natural science, social science and humanities.
Nationalities and Related Eligibility Criteria	The grant is intended to specifically support the participation of leading international researchers, young postdoctoral students or outstanding PhD students. The application budget must itemize costs in relations to these targets.
What is Funded	Up to 60,000 DKK.
Duration	No period given.
Deadline	Call will be opened from September 1 st to October 1 st of every year for application submission.
Website for More Information	http://www.carlsbergfondet.dk/en/Applicant/Apply/Opslag-og-Vejledning/Conferences

3.2.3 EAC Foundation, DK

Outline	The EAC Foundation primarily supports projects and activities which strengthen and expand relationships both professional and culturally between Denmark and the countries where East Asiatic Company worked, particularly in Asian countries.
Research Fields	Research on humanitarian grants, environmental protection, education and art. General humanitarian projects are not covered, unless they aim to strengthen and expand commercial and cultural relations between Denmark and Asia.
What is Funded	The Foundation does not disburse a fixed sum of money each year, but rather it processes relevant applications on an ongoing basis. The foundation can provide financial assistance either as a one-off payment or as regular payments over a specific period. The foundation does not give grants to individual students or internships.
Deadline	Unspecified
Website for More Information	http://asia-house.dk/hvem-er-asia-house/the-eac-foundation/

3.2.4 The Velux Foundations – Villum Experiment, DK

Outline	The Villum Experiment grants are for bold research ideas that have difficulty fitting into the conventional peer-review funding system. It is open to active researchers of any age. Selection of eligible candidates is based on the quality of the research proposals, their originality and potential.
Research Fields	Natural and technical sciences.
What is Funded	The funds must be spent primarily on own salary, equipment and materials.
Duration	The granted amount is DKK 7-10 million, which is to cover a research period of 1-2 years.
Deadline	Will announce call at the beginning of 2020. Deadline will be in March and grant approvals in August/September
Website for More Information	http://veluxfoundations.dk/en/technical-and-scientific-research/villum-experiment

3.3 Korean Private Foundation Calls

3.3.1 Samsung Global Research Outreach (GRO)

Outline	The Samsung Global Research Outreach (GRO) is an annual funding program aimed for university researchers with a history of a collaborative relationship with more than 100 world's leading universities since 2009.
Research Fields	Every year, Samsung Advanced Institute of Technology (SAIT) announces the research themes on its website. For 2019, GRO Programme is seeking proposals in 12 research themes including: Machine Intelligence, Homomorphic Encryption, Physical and Mental Health, Air Pollution Remediation, Semiconductor Materials, Next-Gen Computing, etc.
What is Funded	Selected proposals may receive up to USD \$100,000 per year.
Duration	Contracts may be renewed up to 3 times based on research outcomes and necessity for further research partnership determined by Samsung.
Deadline	Deadline for 2019: June 25, 2019 (9:00 A.M. Korea Standard Time)
Website for More Information	http://www.sait.samsung.co.kr/saithome/Page.do?method=main&page-Path=01_about/&pageName=gro_overview https://www.sait.samsung.co.kr/saithome/about/collabo_overview.do

3.3.2 Hyundai Hope on Wheels Grant Series

Outline	Hyundai Hope On Wheels (HHOW) foundation creates awareness for pediatric cancers and awards large grants to doctors and premiere research centers for life-saving research. This 19-year HHOW commitment awards grants in various categories to researchers at eligible Children's Oncology Group member institutions.
The Four Fundings	<ul style="list-style-type: none"> Hyundai Quantum Award: USD 1,000,000 – 2,500,000 (4-year award) Hyundai Quantum Collaboration Award: USD 2,500,000 (4-year award) Hyundai Scholar Hope Grant: USD 300,000 (2-year award) Hyundai Young Investigator Grant: USD 200,000 (2-year award) Hyundai Impact Grant: USD 100,000 (annual award)
Deadline	Check the website for more information.
Website for More Information	https://hyundaihopeonwheels.org/grant-programs/

3.4 Horizon 2020 – Korea – EU Calls

Outline	Horizon 2020 is the biggest EU research and innovation funding programme with a budget of €77 billion spanning seven years (2014 – 2020). Funding opportunities are set out in multiannual work programmes. The final Work Programme for Horizon 2020, covering the budgetary years of 2018, 2019 and 2020, was released in October 2017, representing an investment of around €30 billion.
Related Eligibility Criteria	After proposal passes the evaluation stage, the European Commission draws up a grant agreement with each participant. The grant agreement confirms which research & innovation activities will be undertaken, the project duration, budget, rates and costs, the European Commission's contribution, all rights and obligations, and more.
Website for More Information	https://ec.europa.eu/programmes/horizon2020/en/what-horizon-2020

3.5 Eurostars

Outline	Eurostars is a joint programme between EUREKA and the European Commission, backed by €861 million of national funding from its 36 Eurostars participating states and partner countries. It is further supported by €287 million of EU funds, for a total budget of €1.14 billion in the 2014-2020 period. Carefully developed to meet the needs of SMEs, Eurostars is the ideal first step in international cooperation.
----------------	--

Related Eligibility Criteria	Funding % of eligible costs: <ul style="list-style-type: none"> • Small company = 67% • Medium company = 50% • Large company = 33% • University & Non-profit Research Organisation = 100% (For a university and non-profit research organisation to be eligible for funding, an SME must be included in the consortium.)
What is Funded	Selected projects receive up to 1,000,000€ (around 7.450 DKK).
Duration	Up to 3 years.
Website for More Information	https://www.eurostars-eureka.eu

4. SCHEME FOR BUSINESS

There are currently four main entities for a Danish company to look into opportunities of public funding system of innovation, trade and export. The four are:

- The Regional Growth House (Væksthuse) (a concept which will soon be replaced by Business Houses due to a recent political agreement of simplification throughout the business systems)
- The Trade Council (Exportrådet)
- The Innovation Centre Denmark (ICDK)
- The Innovation Agents (Innovationsagenterne) under the seven Danish research and technology organisations (www.innovationstjek.dk and www.gts-net.dk)

The Regional Growth Houses and the growth agents under the GTS institutes are only based in Denmark, while the Trade Council and Innovation Centre Denmark also are represented at the Danish Embassy in Seoul. A company can receive both general and specialised advice on the issues of concern related to innovation, export and South Korea in general. Moreover, the Trade Council has offices in more than 60 countries and Innovation Centre Denmark has units in South Korea, Brazil, China, Germany, India, Israel and USA.



The business schemes in Denmark are directed either towards a single company or a group of companies. All schemes ultimately have a commercial purpose. However, some schemes are directed towards innovation and others towards export. Finally, some schemes are intended to be used in a certain succession. For instance, the Regional Key Account programme is for a SME that has already collaborated with the Trade Council, i.e. the company has been through an Export Start or a Vitus programme, and wishes

to further expand its global activities.

4.1 Innovation – Single Companies

4.1.1 ICDK – GROW Package (Previously, “Innovation Package”), DK

Outline	The scheme is designed for companies who want to either develop new products for a foreign market or to establish international partnerships.
Economic Sectors	All
Eligible Companies and Related Eligibility Criteria	SMEs; Subsidies can be given to activities related to the foreign market (e.g. South Korea)
What is Funded	A subsidy of 35% per hour of tasks: <ul style="list-style-type: none"> • Packages of minimum 50 and maximum 200 hours • Companies can apply for several packages but can only have one package at any given time (i.e. a package has to be finished and invoiced before the next package can be granted) • The same package can be used on one or several markets • Two or more companies can share a package
Duration	Depending on needs.
Deadline	Ongoing application process. First come, first serve.
Website for More Information	Application via www.VIRK.dk . Special application form. Contact: Innovation Centre Denmark, Seoul https://thetradecouncil.dk/services/innovation

4.2 Export – Single Companies

4.2.1 Trade Council - Export Sparring, DK

Outline	Export Sparring prepares a company for export. The outcome of the scheme is a specific export plan for the company.
Economic Sectors	All
Eligible Companies and Related Eligibility Criteria	Export Sparring is offering to all SMEs that are about to begin their internationalisation process or export. They have to have less than 100 employees & less than DKK 150 million in yearly turnover. The growth houses offer the programme for free to companies who wish to develop their business and get ready to export.
What is Funded	The whole program is offered free of charge. First Step: the company has a meeting with an internationalisation adviser from the Business Development Center of a growth house. The adviser goes through the so-called 'Internationalisation Wheel' with the company. An 'Export Plan' for your company will be finalised. Second Step: the company continues the dialogue with a commercial adviser at a Danish Embassy or Trade Mission on the selected market. The company can receive 10 hours counselling free of charge with brief and basic information about the selected market.
Duration	Depending on needs.
Deadline	Ongoing application process. First come, first serve.
Website for More Information	Find out more about regional growth house and export sparring at www.startvaekst.virk.dk

4.2.2 Trade Council – GROW Package (Previously, “Export Start Package”)

Outline	The scheme is designed for companies who want to either develop new products for a foreign market or to establish international partnerships.
Economic Sectors	All
Eligible Companies and Related Eligibility Criteria	SMEs; Subsidies can be given to activities related to the foreign market (e.g. South Korea)
What is Funded	A subsidy of 35% per hour of tasks: <ul style="list-style-type: none"> • Packages of minimum 50 and maximum 200 hours • Companies can apply for several packages but can only have one package at any given time (i.e. a package has to be finished and invoiced before the next package can be granted) • The same package can be used on one or several markets • Two or more companies can share a package
Duration	Depending on needs.
Deadline	Ongoing application process. First come, first serve.
Website for More Information	Application via www.VIRK.dk . Special application form. Contact: Innovation Centre Denmark, New Delhi & Bangalore or eksportstart@um.dk . https://thetradecouncil.dk/services

4.2.3 Trade Council – Regional Key Account, DK

Outline	The programme is for SMEs that already have collaborated with the Trade Council, for example if they company has done GROW Package or the Vitus programme, and wish to further expand their global activities. A key account is primarily focused on one market. Yet, it is possible to expand the agreement to include other markets in the same region.
Economic Sectors	All
Eligible Companies and Related Eligibility Criteria	The company must be a medium-sized enterprise. It must have less than 250 employees and a turnover of less than DKK 375 million.
What is Funded	The company is obliged to buy 100-200 hours of counselling per year. Trade Council subsidises with 35% of the cost. One specific commercial adviser is assigned to the company. The adviser will work between 100 and 200 hours pr. year depending on the agreement. The adviser will coordinate the company’s commercial interests and be a focal point of action to guide the company in the right direction.
Duration	The agreement runs for minimum 12 months. From the outset it is the intention to renew the agreement for at least 1 additional year.
Deadline	Ongoing application process. First come, first serve.
Website for More Information	https://thetradecouncil.dk/services

4.3 Innovation – Groups of Companies and Partnerships

4.3.1 ICDK – Entrepreneurship and Innovation Camp, DK

Outline	The scheme is for groups of SMEs (minimum 4) who wish to access leading international entrepreneurs and innovation. The outcome of a camp should be that companies take home new knowledge and have succeeded in establishing contact to business- and cooperation partners. The camp is also a platform to market technology and competencies of the firms abroad. A camp must have a theme and should be developed in partnership with an Innovation Centre Denmark. The group of companies should share and exchange knowledge,
----------------	--

	ideas and experience, and help each other in creating awareness of the participating SMEs' competencies and products abroad.
Economic Sectors	All
Eligible Companies and Related Eligibility Criteria	The company must be a medium-sized enterprise. It must have less than 250 employees and a turnover of less than DKK 375 million.
What is Funded	<p>The Trade Council offers a subsidy of 50% of the billed hours by the Innovation Centre. The Trade Council covers common costs for the camp. Travel and accommodation is not included.</p> <p>A Camp should give the companies an:</p> <ul style="list-style-type: none"> • Introduction to the eco-system. • Opportunity to pitch or promote the companies' business ideas, models or key competencies through a workshop, meetings or networking events with potential partners and relevant public/private institutions. • Assessment of the company's business models or technologies.
Duration	Depending on needs.
Deadline	Ongoing application process. First come, first serve. The Innovation Centre in the respective country will act as coordinator to apply for funding, and it must send an application with all relevant information of all participating companies.
Website for More Information	https://thetradecouncil.dk/services/innovation

4.4 Export – Groups of Companies and Partnerships

4.4.1 Trade Council – Market Visits, DK

Outline	The scheme targets a group of 4-10 SMEs with a mutual interest that are looking for a new market opportunity. The purpose is through a "fact finding tour" to collect relevant information about the market and to identify the group's potential for export in the future. The programme should be developed in collaboration with the Trade Council that offers to plan, assist and complete a joint visit and to host a seminar of mutual interest.
Economic Sectors	All
Eligible Companies and Related Eligibility Criteria	SMEs – a group of 4-10 companies.
What is Funded	<p>When 4 SMEs each buy 25 hours of services they qualify for funding for a Market Visit. Each company receives a 50% subsidy for 25 hours. However, funding can be given to maximum 10 participating companies. A program can include:</p> <p>A meeting programme for visiting potential partners and private and public institutions.</p> <p>Seminar on business opportunities and culture in the chosen market.</p> <ul style="list-style-type: none"> • Field visits to relevant projects, retail outlets or other branch related localities.
Duration	Depending on needs.
Deadline	Ongoing application process. First come, first serve.
Website for More Information	<p>https://thetradecouncil.dk/services</p> <p>Contact the Trade Council in the respective market. The commercial adviser will then make a proposal for a Market Visit and send out an application form for each company.</p>

4.4.2 Trade Council – Strategic Business Alliance, DK

Outline	The scheme targets the experienced SME segment with resources necessary to enter into a close alliance with larger Danish companies. The purpose is to help SMEs to
----------------	---

	form alliances with larger companies especially when a group of companies want to bid on large international projects which require economies of scale, experience and a well-known brand. Moreover, the purpose is to service a need for presenting overall solutions, competences and resources to open up a new export market.
Economic Sectors	All
Eligible Companies and Related Eligibility Criteria	Subsidies are provided for alliances with minimum three Danish companies participating. 50% of the companies must be SMEs with less than 100 employees and an annual turnover of less than DKK 150 million. The three requirements for a strategic business alliance programme: <ul style="list-style-type: none"> • The offer must be characterised as system export (overall solution) • A specific business opportunity must be identified • One of the companies must act as leader of the alliance.
What is Funded	A subsidy of 50% is provided for 100 hours of counselling, and you can apply for a maximum of four rounds of subsidy. An alliance can choose to focus on one market or allocate the counselling hours between several markets. All correspondence, invoicing etc. will be sent to the leading company of the alliance. An alliance can only get subsidy for 400 hours.
Duration	Depending on needs.
Deadline	Ongoing application process. First come, first serve.
Website for More Information	https://thetradecouncil.dk/services The group of companies must contact the Danish mission in the country where they want to work. Application through www.virk.dk

4.4.3 Trade Council – VITUS & eVitus, DK

Outline	The scheme target SMEs with a particularly high international growth potential and that have the ability and determination to expand globally. The outcome is a tailored export strategy that leads to concrete orders on a new market. 10 companies among the applicants are selected (approx. every half year) to kick-start export. Focus is on specific sales activities in pursuit of export orders and ensuring a solid foothold on the relevant market within just 12 months. The programme is carried out by an experienced commercial adviser who is resident in the market and therefore has extensive local knowledge and specific sector insight.
Economic Sectors	All
Eligible Companies and Related Eligibility Criteria	The company must be a medium-sized enterprise. It must have less than 250 employees and a turnover of less than DKK 375 million.
What is Funded	The first 265 hours of counselling can be subsidised with up to 65%, which the company will pay in three instalments. In addition, the company must pay for travel expenses, costs for establishment of company, if any, etc. The programme includes: <ul style="list-style-type: none"> • Participation in two workshops in Copenhagen with focus on creating an export plan. The workshops are organised free of charge. • A fact-finding trip to the market in question (travel expenses paid by the company) • Feedback on the plan from an expert panel consisting of experienced business leaders • The execution of the strategy and the implementation of the action plan is done with the selected commercial advisor.
Duration	Depending on needs.
Deadline	Approx. every half year. The Trade Council makes a shortlist of the qualified companies that have applied. The companies are selected through a competition, where they present their case to an impartial panel that makes the final selection of the companies to participate in the programme.
Website for More Information	https://thetradecouncil.dk/services

4.4.4 Trade Council – Export Promotion, DK

Outline	The purpose of Export Promotion is to establish contact to business and cooperation partners as well as to give the participating companies more insights to local market and business conditions. Export Promotion is for business and industry associations, and for companies within export consultancy etc.
Economic Sectors	All
Eligible Companies and Related Eligibility Criteria	To get funding, there must be at least 5 companies involved in the Export Promotion, and 25 % of them must be SMEs. The SMEs must not have more than 100 full-time employees and the company must not have an annual turnover of more than DKK 150 million. To receive funding, the companies must send their applications and binding registrations to the Trade Council before the Export Promotion takes place. The group of companies must all be registered in Denmark. To receive funding, one company must be responsible for the legal and financial responsibility before, during and after the Export Promotion.
What is Funded	Up to 50 % of all shared costs can get funded. This may be: <ul style="list-style-type: none"> • Time spent on planning and execution • Consultancy services • Marketing material • Room rental, exhibition stand etc. • Networking activities including catering • Travel and accommodation costs for coordinator
Duration	Depending on needs.
Deadline	Ongoing application process. First come, first serve
Website for More Information	https://thetradecouncil.dk/services